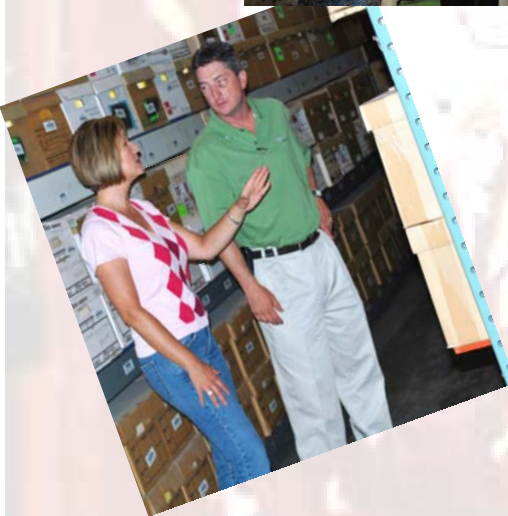




## Shredding & Storage Workshops

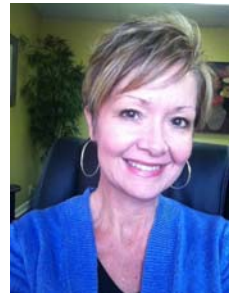
Get the Experience . . .



# The Shredding & Storage Workshops



*Get the Experience . . .*



- Are you thinking about starting your own shredding company?
- Do you want to experience one place where you can find all the basics of the industry?
- Do you know the real differences between on and off site shredding?

Come experience the fundamentals of the exploding record management industry! The opportunities to learn how to sell this business and “keep it simple” are tremendous! Do your sales associates know what to say to their clients? Do you know what NOT to say? Do you want to know? Do you want to learn how to convince your clients that you are the best choice for their needs?

Whether you have on-site or off- site questions, these basics will follow you throughout your career.



Attendees come from all over the world to learn from a real working business and leave with a new idea of how their business will work in their geographic area. Ironically, the idea for the workshops came from the response from an article published about Renee in Allegheny's Shredder Industry

Report back in 2002. “People would call me asking questions about how to price, sell and set up the business.” She knew that there had to be a way to give prospective entrepreneurs the information needed to start a shredding company. “We have taken a number of clients who are already in business, but may be losing money, or need a competitive edge. Some have sent us their new sales people who need training”.

## No “Hype” here!

Clients will not experience “inspirational speakers” or “hype” from sales people from the industry. One to three days of information is offered and is based on each Client's need. The classes are held at her facility offering each client a “hands on” feel of an actual working company. “We don't ask people to sit in a hotel conference room to learn the industry. They get to see real drivers, real equipment and real circumstances.”

Hours are from 8:30 am to 4:30 pm daily. Lunch is provided so bring your sponge! You will need it to soak up all the information. Call today to get the experience!

**Come join us today and EXPERIENCE it!!!**

Email: [renee@askads.net](mailto:renee@askads.net)

Call 1.877.527.5237



*“Your “no Hype” hands on method is FANTASTIC! Having spent a number of years in sales and participating in more than a few “sales training” seminars, I truly appreciate your straight forward approach.” NC (Aug., '08)*



*“My staff and I had the pleasure of participating in an ADS Consulting Shredding & Storage Workshop in April 2011. As a new business, it was critical for us to get off to a good start. The workshop provided us with useful information and practical applications that helped us do that. The ‘hands on’ training experience we received in a successful, working document destruction and storage business environment was invaluable. Renee and her staff were very personable and helpful and continue to be valuable business partners to this day. I highly recommend the ADS Workshop to both new and existing businesses”.*  
10/3/13

**Rob Giannini, C.O.O.  
Commonwealth Document  
Management, Inc., Virginia**



Call us today to schedule your visit to learn the industry or train your employee!!!  
We also have Storage workshops too!!

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*“Whatever is true, whatever is noble, whatever is right . . .  
Put it into practice.” Phil 4:8*